



The attorneys think like businesspeople. They understand our goals.

This is what clients are saying.

We invite you to see for yourself...

WILLCOX SAVAGE

2011 - A YEAR OF GROWTH

In 2011 Willcox Savage focused on strategic growth by delivering thoughtful legal counsel to our clients, and recruiting attorneys who share this commitment.

During the year the Willcox Savage team led by Tommy Johnson and Tom Inglima represented Metro Machine in the sale of the company to General Dynamics. This culminated a relationship dating back to 1987, when Willcox Savage structured the Metro Machine Employee Stock Ownership Plan (ESOP). The deal was captured best by the company's Chief Executive Officer, Richard Goldbach.

An entrepreneurial company like Metro Machine regularly encounters complex opportunities that inevitably involve legal and contractual twists and turns. Capitalizing on these opportunities requires legal counsel that can implement our operational and financial strategies.

Thanks to the Willcox Savage attorneys providing legal and contractual vision and support for over 25 years, the Metro Machine ESOP team was able to parlay its employee ownership capabilities into a tenfold increase in the value of the enterprise it sold in 2011.

Heartfelt thanks from every one of us.

Richard Goldbach

New Partners



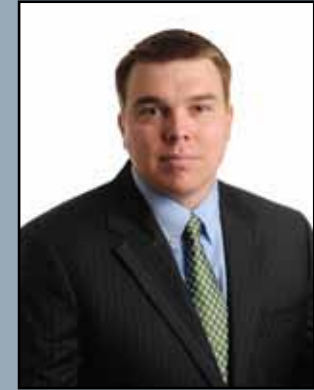
Eric D. Cook practices in our Asbestos Defense Litigation practice group. He represents and tries cases on behalf of *Fortune 100* companies faced with toxic torts, products liability and general defense litigation around the country. He was selected as a *Virginia Rising Star* in 2009, 2010 and 2011.

Eric graduated from the College of William and Mary School of Law in 2004. He received his B.S. degree from New York College at Oneonta in 2000. Eric served in the Marines from 1993-1999, and is a member of the VFW.



Matthew M. Dudley practices in our Commercial Real Estate practice group. He provides legal counsel to real estate owners and developers, and general businesses with commercial real estate needs. He has extensive experience negotiating commercial real estate leases around the country, and he has represented a variety of entities, including emerging companies and international businesses.

Matt graduated from the University of Virginia School of Law in 2004. He received his B.S. degree from Brigham Young University in 2001.



Joseph P. Moriarty practices in our Catastrophic Loss and Tort Defense practice group. He focuses on trucking and transportation, products liability, premises liability, intentional torts, insurance coverage and professional liability cases. He is a member of the Defense Research Institute (DRI) and has served on the DRI Trucking Law Committee for several years.

Joe graduated from the George Mason University School of Law in 2004. He received his B.S. degree from Christopher Newport University in 2001.

Welcome New Associates



Corina V. San-Marina has joined the firm's Employee Benefits practice group. Prior to joining the firm she was an associate with Hershner Hunter in Eugene, Oregon, where she advised employers on the requirements of tax-qualified retirement plans, and provided other legislative and regulatory guidance. Corina is a graduate of the Charleston School of Law and earned her LL.M. in Taxation from the University of Florida.



Jason E. Ohana has joined the firm's Commercial Litigation practice group. Jason focuses on representing companies in federal and state trial courts, and before arbitration panels and administrative agencies. He is a 2011 graduate of the College of William and Mary School of Law and earned his B.B.A. degree in Marketing from the University of Toledo in 2000.



Brian H. Pishko has joined the Corporate, Securities and Finance practice group. Brian focuses on mergers and acquisitions, partnership and LLC ventures and general corporate work. He is a 2011 graduate of the University of Virginia School of Law and earned his B.A. degree in English from the University of Virginia in 2007.

Welcome New Partner



Mark E. Slaughter joined the firm as a partner in the Corporate, Securities and Finance practice group, and practices in the Virginia Beach office. Mark was formerly a partner with Troutman Sanders.

Mark provides legal services to numerous Hampton Roads corporations, partnerships, limited liability companies and closely held businesses. He advises management in the areas of mergers, acquisitions and divestitures; business entity structuring; stock and asset sales; tax planning and tax controversies; commercial leases; employment contracts and other agreements; and commercial real estate matters.

Mark has been recognized in the *Best Lawyers in America*, and has been selected as one of *Virginia's Legal Elite* by *Virginia Business* magazine. He was also recently selected to serve as chairman of the Board of Governors of the Virginia State Bar Business Law Section.

Mark is currently Chairman of the Virginia Beach Bar Association Foundation, and he is an active member of the Central Business District Association Board of Directors.

Other 2011 Highlights

Glenn R. Croshaw Elected to Bench



In July 2011, the Virginia General Assembly elected Glenn R. Croshaw to the Virginia Beach Circuit Court.

Glenn follows in the path of numerous former Willcox Savage partners who are presently serving (or have served) as judges in various Virginia State and Federal Courts.

Willcox Savage Hosts Former Prime Minister Tony Blair



Pictured with Mr. Blair: William M. Furr, Thomas C. Inglima and Thomas G. Johnson, Jr.

WILLCOX SAVAGE

**The Wells Fargo Center
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Return Service Requested